

Hiring challenges for Dutch companies in 2023

















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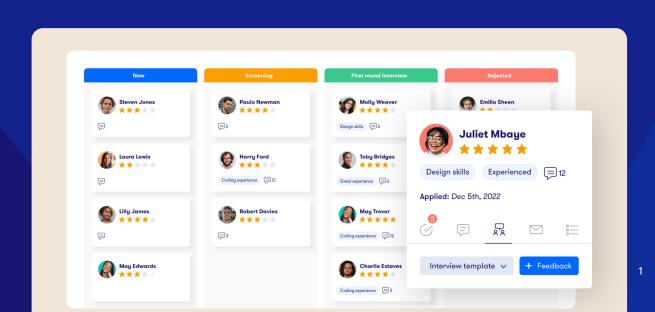


Introduction

The competition to attract top talent has never been more heated - nor as difficult as it is today. And as the sweet cherry on top, the Dutch unemployment rate is one of the lowest worldwide, measuring 3.8% in September 2022. Employees are happy to change jobs but only to a company with a clear and aligned mission, according to Inhunt World's "Adams Multilingual Recruitment". In other words, recruiting in a fast-changing world where the candidate holds the power is far from a walk in the park.

Hiring leaders must employ new and innovative strategies to meet the challenges of the modern recruiting landscape. This is why 99% of fortune 500 companies already decided to implement an ATS to streamline their hiring process. How can implementing an ATS help you overcome some of your biggest hiring challenges? Let us walk you through 5 of the most crucial ones and how an ATS can help you beat these, one by one.

In case you haven't heard of us before, Jobylon is a modern and user-friendly talent acquisition platform used by some of the biggest employers in the Nordics. Aside from pro-actively providing HR and hiring managers with the expertise and technology needed to make hiring their competitive advantage, we also help our customers with their social recruitment efforts and assist them in building strong employer brands.





Let Jobylon lead the way in your hiring process

58% of HR professionals in the Netherlands revealed that the biggest challenge in hiring today is encouraging talents to apply. To awaken an interest among candidates (particularly passive ones), there are several steps to have in mind in order to succeed. In this e-guide, we will go through some important tips that will help you manage recruitment efficiently and help you win the war for talent, including:

- How to create an eye-catching job ad in a competitive market
- · How to reach, not only candidates, but the right ones
- Important steps to maintain candidates' interest in a particular position
- How you manage hiring more efficiently while leaving your candidates with a first-class experience
- How to handle your hiring process in a GDPRcompliant way

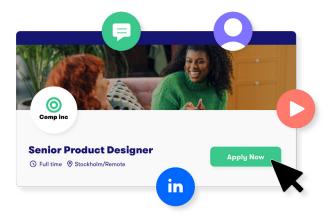


Creating an ad that will wake your applicants' interest.

As of now, there are more jobs than job seekers in the Dutch job market. <u>Data from Wittenborg University of Applied Sciences</u> show that there were 133 job vacancies for every 100 unemployed in the first quarter of 2022. In other words, candidates have a whole buffet to choose from which makes companies' employer branding efforts even more crucial to build a thriving candidate pool.

The increasing competition for top talent makes a strong first impression a must. With Jobylon, you can create a beautiful and custom-made job ad in no time that ensures a genuine, enticing, and compelling impression of you as an employer. Creating a job ad through Jobylon gives you the following benefits:

- It eliminates administration so that you give your full attention to giving the candidates the best possible experience.
- A stand-out job ad changes the perception of your employer brand and increases the chance of receiving more high-quality applicants.
- It increases your attractiveness as an employer and strengthens your employer brand

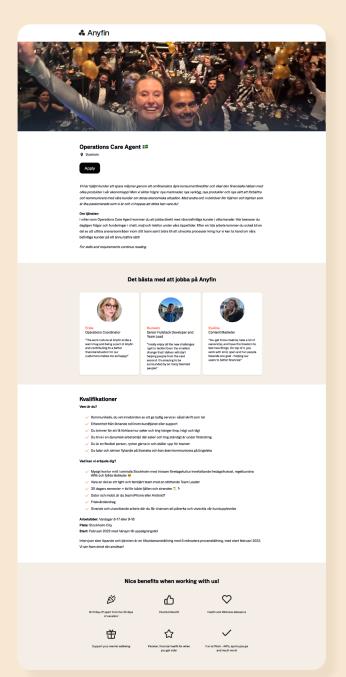


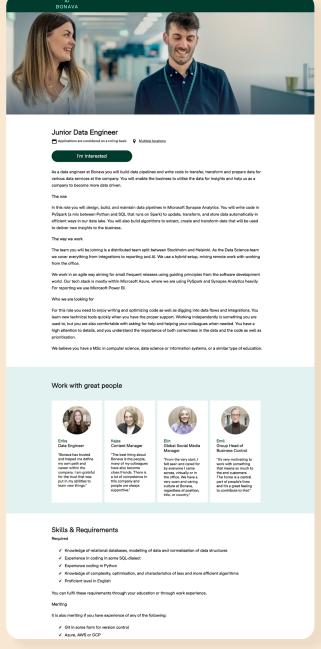
Food for thought:

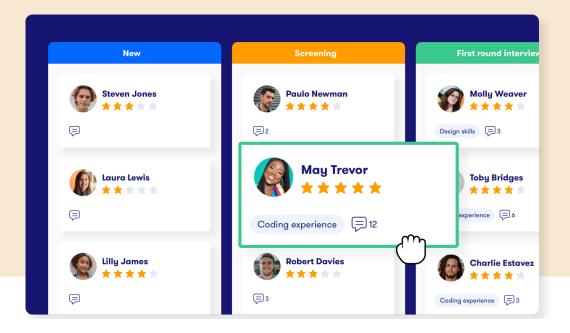
When creating your job ad, make sure to offer benefits that match candidates' expectations. One of the most soughtafter benefits for job seekers in the Dutch job market, just like in most countries, is the opportunity to attain more flexibility. If possible, showing that your company is adapting to the new flexible world will give you the upper hand when recruiting.



Just to give you an idea of what a custom-made job ad can look like using Jobylon







Reaching the right candidates

In today's competitive job market, a strong employer brand is critical to attracting highly-qualified talents. According to a Glassdoor survey, more than 80% of employees and job seekers said a company's reputation impacts their decision on whether to apply for a job or not. Furthermore, most of them wouldn't work for a company with a bad image, even for competitive pay. These show the importance of a well-defined employer branding to win the best candidates.

Jobylon will help you craft a recruitment marketing strategy to ensure that you reach the right people at the right time. As the second biggest producer of recruitment campaigns in the Nordics, every decision made is strategically based on a hefty database.

- With just a click you can advertise your jobs on the platforms you want. Jobylon has the most relevant integrations with job boards in different countries that will ensure that you reach the right target group.
- Your ads will be shown for thousands of relevant candidates and you'll start receiving applications in less than 30 minutes.
- All campaigns come with a report on the statistics for you to follow the result in real-time as it's being collected.



Embracing data-driven recruitment while keeping it human

Sophisticated technology such as an ATS enables a wide range of benefits, including cost and time efficiencies, increased quality of hires, and better employer branding prospects. Let's dive into how!

Clear and frequent follow-up is important for all candidates to feel seen and valued. Automating your recruitment process by eliminating unnecessary admin and hassle will not only ensure an efficient process, but will also save you a big chunk of time so that you can focus on what matters the most - the human elements of the hiring process.

Through Jobylons tool <u>Automations</u>
 <u>& Triggers</u> you can quickly set
 up automatic and certain triggers for
 specific recruitments using the "Pipeline
 Actions". This means that you'll be able
 to send out follow-up emails in different
 parts of the process to move candidates
 through the steps in the hiring process.



Three examples:

- 1. Automatically reject candidates that do not fulfil a requirement.
- 2. Assign a hiring team member to all candidates that land on interview.
- 3. Send a message to candidates including candidate forms when they land on a specific stage, asking them to submit their references.

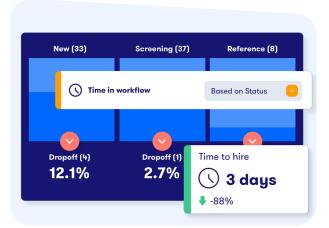
to existing candidates in order for them to submit additional data to their existing applications. With these forms, you can simply request a portfolio or ask for a case as a next step, information that only those going further in the process will be asked for.

Read more about candidate forms here.



Using Jobylon will not only help you stay efficient by using the mentioned features above. Our platform will also help you improve your recruitment process by reducing unnecessary admin and providing you with data to better understand and improve your hiring process. Here are three additional time-saving possibilities you'll find:

- Scheduling interviews with candidates
 is often a tricky and administrative
 process. Jobylon simplifies the process
 by enabling candidates to self-schedule
 a meeting directly with you, based on
 your proposed meeting slots sent out.
 When a candidate picks a time, that
 meeting slot is automatically removed
 from the other candidates. It's also
 possible to arrange group interviews
 with several candidates in one meeting.
- Using the function "Lost Reasons" will help your colleagues to better understand why the applicant didn't continue in the recruiting process.
 Lost reasons let's you define specific reasons for e.g. rejecting or losing applicants along the process.
 Hiring Managers will be asked to select a predefined reason from a drop-down menu when they move the applicant to a certain stage.



Use the data for future processes!
With this feature, you can activate
automatic reminders and notifications
when candidates stand still at various
stages. Measure when and why you
lose candidates and use it for further
improvement. Using the Analytics
Reporting and Insights function will give
you insights into how the hiring process
went and what's working best for you
and your team.



Offering a first-class candidate experience

A time-consuming and complicated application process might scare away even the best talent out there. Candidate experience refers to the overall perception of an applicant about a company's hiring process. This is especially crucial during the candidate's first stages of interaction with the organization, as it can impact their decision to apply for your jobs or accept your offer should they be selected.

- Jobylon's application process is userfriendly, optimized, and designed from the candidates' perspective to make it easy and inviting to fill out an application. With the possibility to adjust and customize the pre-screen survey, you'll easily be able to knock out candidates that aren't a fit for a particular job position.
- With Jobylon, you can easily remove any unnecessary step throughout the application process by offering CVless applications. Candidates can apply with one click via LinkedIn, via video applications, with or without a CV. Not having to submit irrelevant information saves time for candidates and decreases the risk of relevant candidates dropping out along the process.



- Our feature "The Offer Module" enables employers to send out customized offers in no time. The offer showcases the details you'd like to highlight, such as; the salary, start date, pension, wellness grants, etc.
- The "Get in touch" feature in our Offer Module makes it easy for the candidate to communicate, ask questions or negotiate directly with the offer presented. Once the candidate is ready the offer can easily be accepted and all parties will be notified and the offer acceptance logged.



Make sure you handle the hiring process in a GDPR-compliant way

One of the most crucial aspects of hiring is ensuring GDPR compliance. Not every candidate might consider how their information is being handled when applying for a job, but not taking the journey toward GDPR compliance could cause serious consequences.

Jobylon makes sure you handle the recruitment process in a GDPR-compliant way and all stored data is safely handled in our platform. When candidates apply to one of your positions, they get the choice to accept the Privacy Policy and agree to have their data and application processed by you. Through Jobylon, you can easily set up automated clean-up rules and schedules to make sure that Personal Data is deleted according to your instructions. The following functions take part to ensure a safe system:

- The detailed permission levels make sure that everyone only sees and has access to the information needed so that HR never has to worry about sensitive data being in the wrong place. By simplifying and automating your Hiring Teams, you can create rules and assign what type of jobs members have access to. This way users will never see or get access to more than what they need.
- that is available directly in Jobylon means that all information about candidates stays in the system and nothing needs to be shared via email or other insecure channels. This makes it easy to get an overview of the internal communication around a candidate, and everyone can discuss the candidate with all the information close at hand.



We also offer the possibility
to <u>automatically delete or anonymize</u>
<u>a candidate's data</u>. When a candidate
gets anonymised all personal data
related to the application gets
permanently deleted and replaced with
dummy data. The record of the
applicant is still kept, allowing you
to pull out reports and data, but without
knowing who the applicant is.



Conclusion

A time-consuming and complicated application process might scare away even the best talent. To meet the high demands in a candidate- driven market, companies need to realign their strategies to fit these new expectations. Jobylon's talent acquisition platform enables large businesses to make hiring simpler and more insightful, boost recruiter productivity, and delight candidates.

We believe that HR managers and recruiters should have the best hiring solutions on their hands providing more value and insights, while simultaneously creating the best possible candidate experience. Jobylon is designed to help you create first-class candidate experiences and simplify hiring for you.

Get in touch

If you need help with improving your hiring process and attracting high-quality talents, don't hesitate to <u>contact us for a free product tour</u> or <u>sign up for our newsletter</u> with monthly inspirational boosts.





